

INVESTOR PRESENTATION • JULY 2026

The AI voice sales rep that sounds human.

Voxely makes outbound B2B calls, handles objections, and books qualified meetings. It is priced against the labor it replaces.

Confidential • Backed by Raed Ventures • voxelyhq.com

LIVE CONVERSATION LAYER

Under 300ms target



CALL

QUALIFY

HANDLE

BOOK

Voice is crossing from demo to labor replacement.

01 / Budget

The spend already exists.

Outbound teams carry a large, recurring SDR labor line. Voxely sells against a budget buyers already understand.

02 / Timing

Real-time voice cleared the threshold.

Low-latency duplex voice can now sustain the back-and-forth required to survive a real sales objection.

03 / Product

The wedge is a finished rep.

Not speech infrastructure. Not a horizontal copilot. A complete outbound workflow that ends with a booked meeting.

04 / Moat

Every outcome improves the model.

Calls are labeled by booked-meeting outcomes, creating a sales-specific corpus and a compounding objection policy.

Outbound is expensive, fragile, and still not automated.

03

$$\begin{matrix} \$80-120k & \times & 8-12 & + & \sim 50\% \\ \text{fully loaded / SDR / year} & & \text{meetings / month} & & \text{annual churn} \end{matrix}$$

Managers keep hiring and ramping people for a channel with shrinking returns, while CFOs demand more pipeline with less headcount.

LABOR

High fixed cost

A large recurring expense before a single qualified meeting is booked.

PROCESS

Low operational leverage

Managers spend time recruiting, ramping, coaching, and replacing churn.

SOFTWARE

Voice AI breaks at the objection

Most products expose infrastructure or sound robotic when the conversation gets difficult.

A finished AI SDR, not another voice toolkit.



Dials

Runs the list and navigates gatekeepers.



Qualifies

Adapts BANT or MEDDIC to the buyer and persona.



Handles objections

Responds in real time and hands off when uncertain.



Books

Checks availability, sends the invite, and updates the CRM.

LIVE CALL

HubSpot · CFO persona

VOXELY

"I'm calling because your team is hiring SDRs while outbound efficiency is falling. Is lowering cost per qualified meeting on your plan this quarter?"

PROSPECT

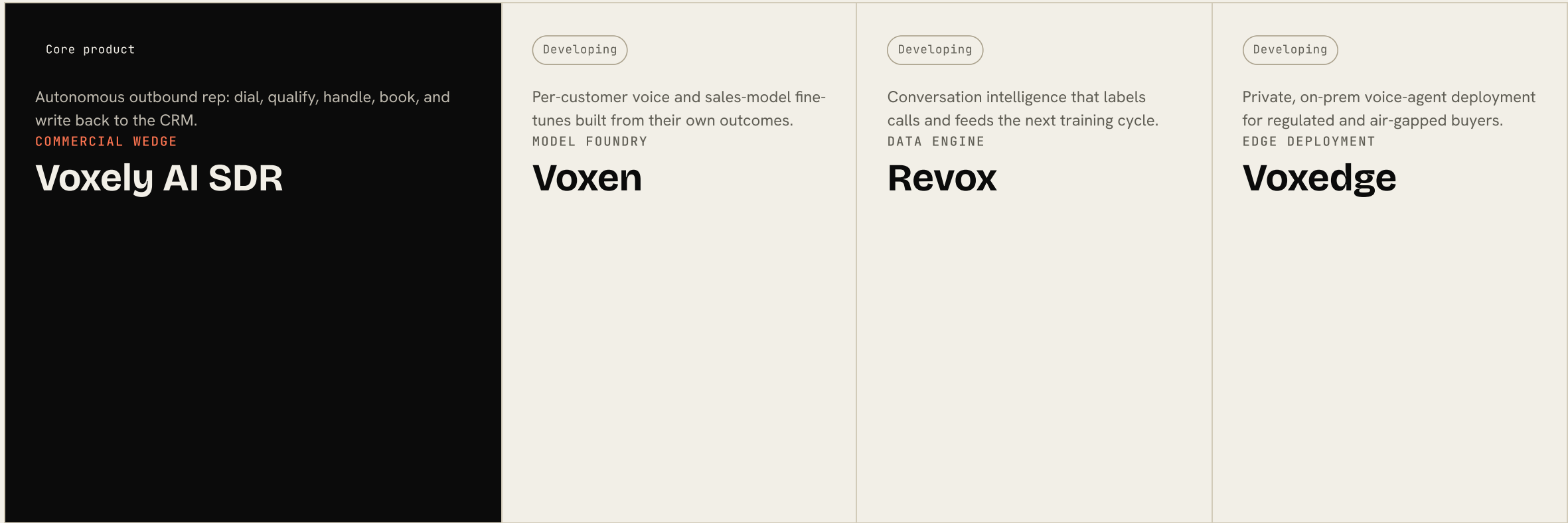
"We tried an AI caller. It sounded robotic and wasted the list."

VOXELY

"That is exactly the failure mode we built around. We measure the system on booked meetings, not minutes processed. Would a five-minute live comparison be useful?"

One commercial wedge. Three compounding extensions.

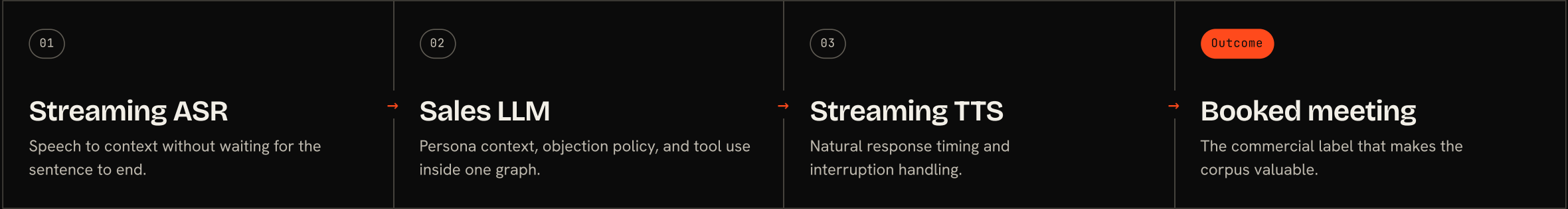
The core AI SDR creates the calls, outcomes, and deployment surface that the broader platform needs.



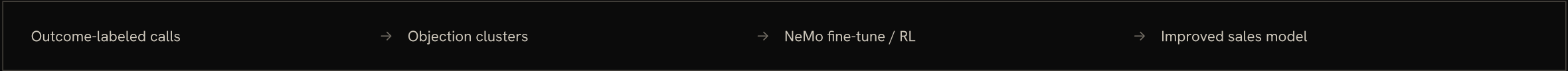
Voxen, Revox, and Voxedge are in development. Referenced NVIDIA technologies are planned, not yet production integrations.

Own the latency. Own the outcome data. Own the economics.

LIVE CALL PLANE • TARGET UNDER 300MS PER TURN



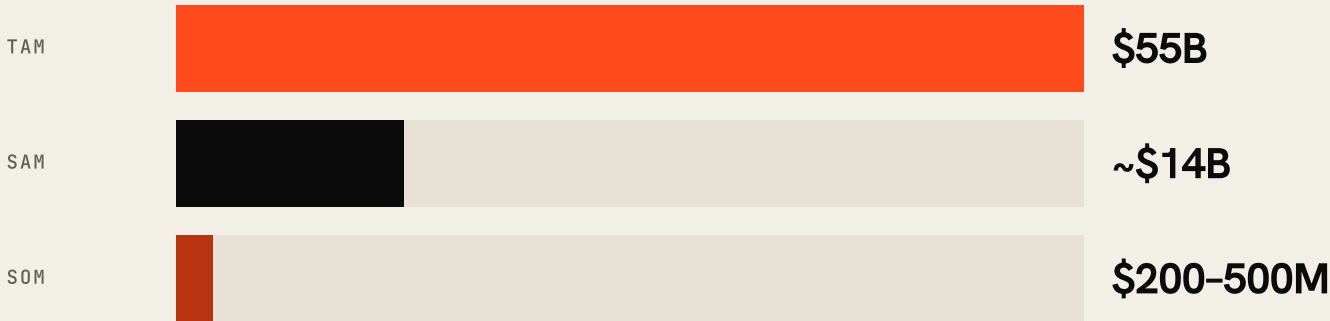
OFFLINE LEARNING PLANE



Planned serving stack: NVIDIA Riva, NeMo, TensorRT-LLM, and Triton. The architecture is designed to keep voice quality, latency, and gross margin in-house.



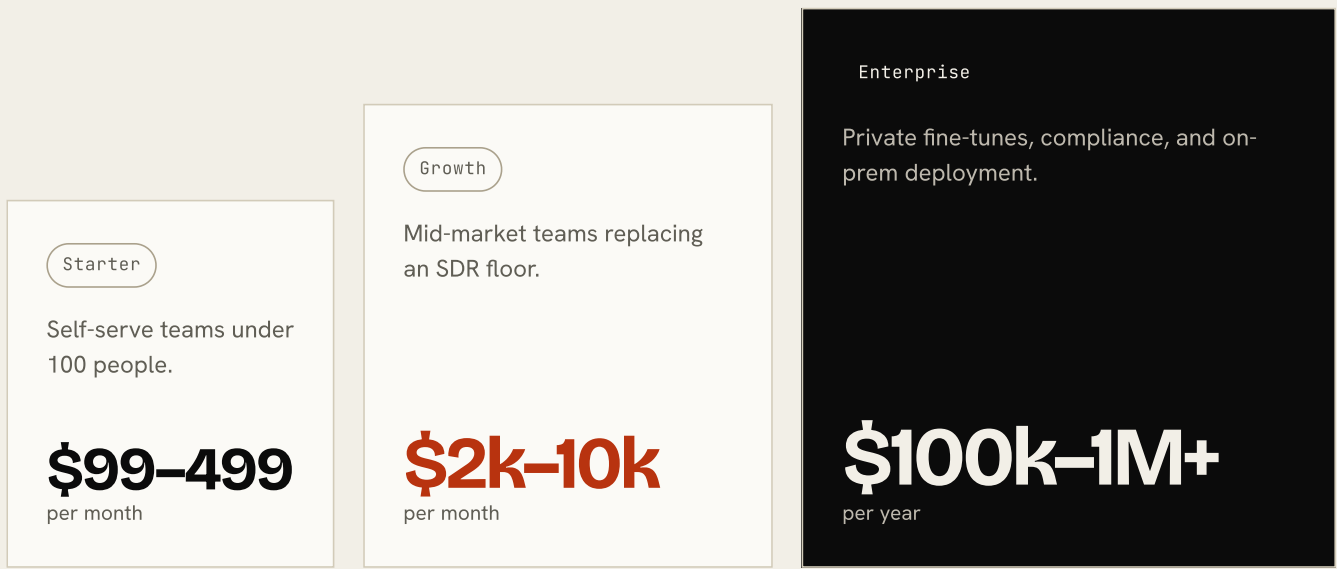
Convert a \$40B labor line into software spend.



Company estimates. TAM combines outbound sales tooling (\$15B) and SDR labor (\$40B). SOM is a three-year category-leader ARR range.

INITIAL ICP Outbound-heavy B2B Cybersecurity, fintech, and HR tech.	DEAL SHAPE \$5k–\$50k ACV Enough contract value to support high-touch outbound.
BUYER CRO / VP Sales Owns pipeline output and the SDR cost base.	EXPANSION Inbound + success The same conversation layer moves into adjacent workflows.

Price against the rep replaced, not the seat occupied.



TARGET UNIT ECONOMICS AT SCALE

70–80% gross margin	130–160% net revenue retention	<12 mo mid-market payback
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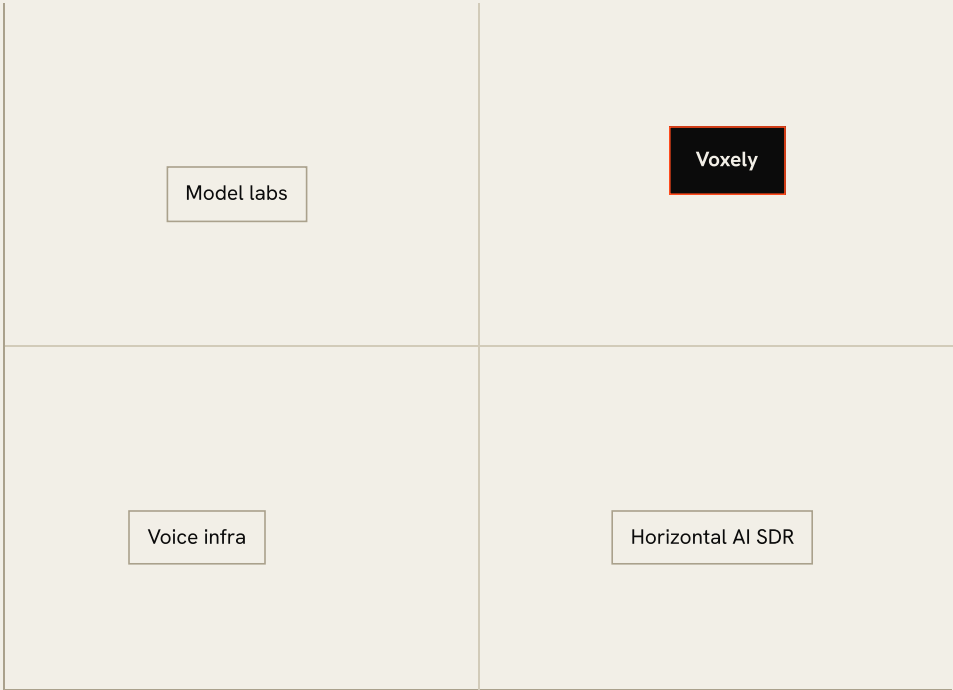
ALIGNED MONETIZATION

Platform fee + usage + outcome fee per booked meeting.

Pricing and unit economics are plan targets until design partners convert into verified contracts.

Infrastructure vendors stop where the sales outcome begins.

VOICE MODEL OWNERSHIP ↑



FINISHED SALES WORKFLOW →

Capability	Voxely	Voice infra	Horizontal SDR
Owns the voice model	Yes	No	No
Real-time objection policy	Yes	No	Limited
Complete calling workflow + CRM	Yes	No	Yes
Outcome-labeled data flywheel	Yes	No	No

Structural advantage: the model, workflow, and booked-meeting label live in one system.

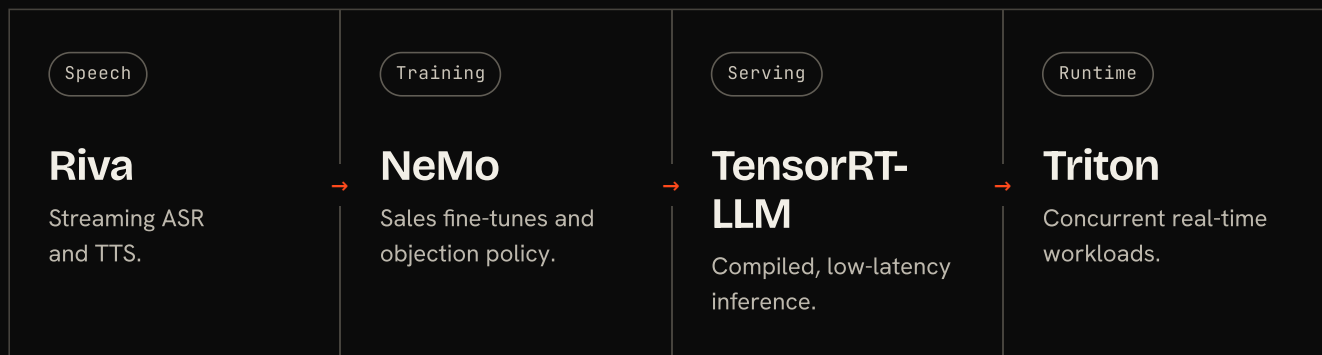
Prove one workflow. Expand on measured ROI.

01 / Land One painful calling motion Start with a tightly scoped design partner and a clear baseline against human SDR output.	02 / Prove Cost per booked meeting Instrument connects, objections, meetings, and human handoffs.	03 / Expand More lists and workflows Move into adjacent personas, regions, and departments inside the same account.	04 / Compound Private model advantage Customer outcomes improve the objection policy and deepen workflow lock-in.
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Initial buyer: VP Sales, CRO, or RevOps at outbound-heavy B2B companies in cybersecurity, fintech, and HR tech.

- Design partner
- Reference case
- Expansion

GPU-essential at the core, not bolted on for the application.



Planned stack. Jetson / JetPack supports the longer-term on-prem appliance; RAPIDS / cuDF supports conversation-data processing.

300ms

Target turn latency

The product only feels human if speech, reasoning, tools, and response generation run as one fast graph at meaningful concurrency.

INCEPTION REQUEST

Accelerate owned real-time inference, per-customer model tuning, and enterprise deployment.

Product ambition backed by engineers who ship.

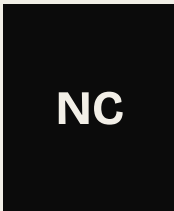


CEO & CO-FOUNDER

Zakir Hussain

Full-stack engineer leading product, go-to-market, and fundraising. MS Computer Science in progress.

- Product
- GTM
- Full-stack



CTO & CO-FOUNDER

Nathan Chung

TikTok engineer who scaled Creator Center to 4.5M DAU and cut load time from 3.8s to under 1s. Ex-Notifi and BlockFi.

- Scale
- Systems
- Architecture

FOUNDING ENGINEERING BENCH

David Miller 15+ years across defense, robotics, embedded systems, and test automation.	Abby Miller Google software engineer on ads bidding algorithms. Harvard CS, 2025.	Razan Tohimer Embedded and frontend engineer; built an AI pull-request reviewer with full CI/CD.	Umer Bashir Full-stack engineer focused on software infrastructure and AI. NUST.
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The proof plan is operational, not rhetorical.

The seed funds three measurable gates that turn the product thesis into a repeatable business.

Live **Production deployment**
Run one complete outbound workflow with referenceable design partners.

Product gate

ROI **Measured unit economics**
Establish meetings per 100 dials and cost per booked meeting versus a human SDR.

Outcome gate

ARR **Repeatable revenue**
Convert validated deployments into recurring contracts and account expansion.

Revenue gate

CAPITAL SIGNAL

\$2M

Seed funding led by Raed Ventures.

METRICS THAT MATTER

Meetings per 100 dials · connect-to-meeting rate · cost per booked meeting versus a human SDR · objections resolved without human intervention.

Use the seed to convert technical advantage into repeatable proof.

SEED

\$2M

Led by Raed Ventures

ROUND

Seed

OPERATING FOCUS

Design partner → revenue

USE OF FUNDS

**50%**

Voice models and inference

**25%**

GTM and partner success

**15%**

GPU training and serving

**10%**

SOC 2 and operations

12-MONTH PROOF

Referenceable design partners · owned sub-300ms voice pipeline · SOC 2 Type I · path to \$1M ARR.



Voxely

Hear the call. Measure the outcome.

Voxely is building the
outbound-calling layer for
B2B.

CONTACT

Zakir Hussain
zakirhussain@voxelyhq.com

WEB

voxelyhq.com
NVIDIA Inception application